MLS Area BL

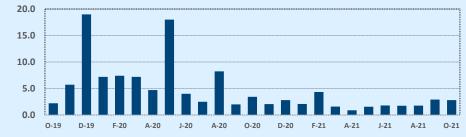
Residential Statistics

| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|---------|--------------|--------------|---------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 16 | 9 | +77.8% | 137 | 76 | +80.3% |
| Condo/TH Sales | | | | | | |
| Total Sales | 16 | 9 | +77.8% | 137 | 76 | +80.3% |
| New Homes Only | | 1 | | 16 | 12 | +33.3% |
| Resale Only | 16 | 8 | +100.0% | 121 | 64 | +89.1% |
| Sales Volume | \$9,821,950 | \$4,476,900 | +119.4% | \$92,120,881 | \$35,603,856 | +158.7% |
| New Listings | 23 | 8 | +187.5% | 193 | 112 | +72.3% |
| Pending | | | | | | |
| Withdrawn | | | | 4 | 5 | -20.0% |
| Expired | | | | 4 | 5 | -20.0% |
| Months of Inventory | 2.8 | 3.4 | -18.3% | N/A | N/A | |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$626,141 | \$526,694 | +18.9% | \$677,212 | \$492,971 | +37.4% |
| List Price/SqFt | \$315 | \$193 | +63.1% | \$291 | \$227 | +28.4% |
| Sold Price | \$613,872 | \$497,433 | +23.4% | \$672,415 | \$468,472 | +43.5% |
| Sold Price/SqFt | \$310 | \$181 | +71.3% | \$290 | \$216 | +34.2% |
| Sold Price / Orig LP | 98.3% | 93.9% | +4.7% | 99.5% | 95.3% | +4.5% |
| Days on Market | 20 | 76 | -74.3% | 42 | 80 | -46.6% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$598,500 | \$340,000 | +76.0% | \$495,000 | \$372,000 | +33.1% |
| List Price/SqFt | \$290 | \$180 | +60.6% | \$246 | \$192 | +28.0% |
| Sold Price | \$568,500 | \$348,000 | +63.4% | \$485,000 | \$365,550 | +32.7% |
| Sold Price/SqFt | \$282 | \$160 | +76.0% | \$246 | \$183 | +34.0% |
| Sold Price / Orig LP | 99.7% | 92.5% | +7.8% | 100.0% | 96.7% | +3.4% |
| Days on Market | 10 | 74 | -86.5% | 16 | 49 | -67.3% |

Months of Inventory - Last Two Years



| Independence Title | | | | October 2021 | | | |
|----------------------|------------|-------|-----|--------------|-------|-----|--|
| Price Range | This Month | | | Year-to-Date | | | |
| | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | 1 | | | 2 | 2 | 32 | |
| \$150,000- \$199,999 | | | | 10 | 11 | 115 | |
| \$200,000- \$249,999 | 2 | | | 9 | 6 | 66 | |
| \$250,000- \$299,999 | 2 | 1 | 5 | 22 | 9 | 23 | |
| \$300,000- \$349,999 | 3 | 3 | 11 | 21 | 16 | 35 | |
| \$350,000- \$399,999 | 3 | 1 | 1 | 16 | 8 | 51 | |
| \$400,000- \$449,999 | 1 | | | 5 | 8 | 34 | |
| \$450,000- \$499,999 | 2 | 1 | | 10 | 12 | 39 | |
| \$500,000- \$549,999 | 2 | 1 | 68 | 9 | 6 | 62 | |
| \$550,000- \$599,999 | | 2 | 12 | 10 | 4 | 20 | |
| \$600,000- \$699,999 | 2 | 2 | 23 | 20 | 11 | 10 | |
| \$700,000- \$799,999 | 1 | 1 | 5 | 7 | 7 | 30 | |
| \$800,000- \$899,999 | 1 | 1 | 12 | 14 | 9 | 55 | |
| \$900,000- \$999,999 | | 1 | 86 | 6 | 7 | 30 | |
| \$1M - \$1.99M | 2 | 2 | 18 | 28 | 18 | 32 | |
| \$2M - \$2.99M | | | | 2 | 1 | 8 | |
| \$3M+ | 1 | | | 2 | 2 | 71 | |



20

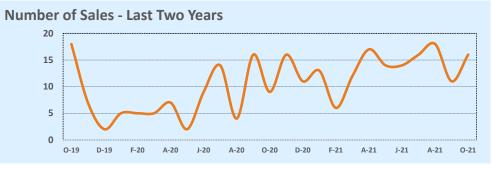
16

193

137

42

23



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Totals